

EXHIBIT A

TO REGISTRATION STATEMENT

AUG 13 1 35 PM '81

Under the Foreign Agents Registration Act of 1938, as amended  
FBI - SAN FRANCISCO  
SECTION  
REGISTRATION UNIT

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant  <b>Charles von Loewenfeldt, Inc.</b> <b>1333 Gough Street, Suite 6F San Francisco, CA 94109</b>	2. Registration No.  <b>810</b>
3. Name of foreign principal  <b>Japan External Trade Organization</b>	4. Principal address of foreign principal  <b>1737 Post Street, San Francisco, CA 94115</b>

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☒ Other (specify) **1/2 governmental, 1/2 private**

☐ Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

**JETRO attempts to encourage the export of U.S. products to Japan, and provides information to Americans who wish to invest in Japan. It also assists Japanese who wish to invest in the U.S.**

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes ☒ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes ☒ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes ☒ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☒ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☒ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

JETRO is a semigovernmental organization whose purpose is defined in 8a. Half of its budget comes from Japan's government, and half from the private sector in Japan. Its staffers include career JETRO employees as well as officials on loan from the government or the private sector.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N.A.

Date of Exhibit A	Name and Title	Signature
August 4, 1981	Susan Crosier, Executive V.P.	<i>Susan Crosier</i>

UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

RECEIVED  
U.S. DEPARTMENT OF JUSTICE  
Bureau No. 43-R435  
Approval Expires Oct. 31, 1977  
AUG 13 1 35 PM '81  
INTERNATIONAL  
SECTION  
REGISTRATION UNIT

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Charles von Loewenfeldt, Inc.	Japan External Trade Organization

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
  - ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

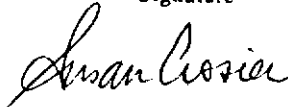
Charles von Loewenfeldt, Inc. researched and wrote a booklet describing California state government, prominent people, and important issues for JETRO. The booklet is being translated into Japanese to help Japanese businessmen who are considering investing in California.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The research for the booklet involved trips to the San Francisco Public Library, a visit to Sacramento, and collection of annual reports and/or biographical information from companies and individuals in California.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
August 4, 1981	Susan Crosier Executive & Vice President	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

C O N T R A C T

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U.S. DEPARTMENT  
OF JUSTICE  
CRIMINAL DIVISION

AUG 13 1 35 PM '81

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

The Japan Trade Center of San Francisco (hereinafter referred to as JTC) and Charles von Loewenfeldt, Incorporated (hereinafter referred to as CvL, Inc. hereby agree and contract as follows:

1. CvL, Inc. will conduct research and prepare a report on matters concerning organization of California state government and certain local governments of this state, as well as personality profiles on certain important individuals in California who have influence pertaining to California-Japan relationships. The content of the report, as outlined in the attached letter, is to be mutually agreed upon by officers of JTC and CvL, Inc.

2. For these research and reporting services to be rendered by CvL, Inc. the JTC will pay a total fee of \$2,500, with one half to be paid upon signing by both parties of this contract and one half to be paid upon submission of the final report, which shall be due by March 31, 1981.

In witness whereof, both parties have signed this contract, made in duplicate, as of February 17, 1981.

A signed copy of this contract shall be kept by each party.

CHARLES VON LOEWENFELDT, INC.

JAPAN TRADE CENTER OF SAN FRANCISCO

Charles von Loewenfeldt  
Charles von Loewenfeldt, President

Feb 17, 1981  
(date)

Yoshio Uchida  
Yoshio Uchida, Executive Director

Feb 17, 1981  
(date)